

Bilateral Chamber of Commerce El Salvador – Holland



Newsletter 02/2018

Message from the President

Our mission is to support Dutch and Salvadoran members of our chamber to do trade and assist in resolving experienced problems which may occur. The Chamber would like to bring closeness between El Salvador and Holland. If any Dutch company would like to know more about Salvadoran products, please write to the Chamber. We are here to help you sell your products to El Salvador and El Salvador is ready to sell its products to the Netherlands.

Our main exports are the offshore assembly products coffee, shrimps, textiles and chemicals. Our leading imports are raw materials, consumer and capital goods.

If you would like to become a member, please fill in the form on our website www.bilateral-chamber-of-commerce-el-salvador-holland.nl

Our new honorary member

The Bilateral Chamber of Commerce El Salvador - Holland is very honoured to have Drs. Adrie Winkelaar as honorary member. He is a senior expert of PUM. He has a long working experience in successfully helping El Salvador. Drs. Winkelaar is a university graduate in the field of coating technology and management. Next to this, he is also a teacher at the NCOI institute that offers education for professionals.



Moments where SONIA MEIJER, President of the SALVADORAN CHAMBER and DRs. WINKELAAR in a meeting talking about the many needs El Salvador has to achieve and to generate more employment.

The Chamber is working very hard in finding Dutch partners for Salvadoran companies and vice-versa. This semester is being dedicated to trade. **The Bilateral Chamber is looking for Dutch business partners for Salvadoran companies in the following sectors:**

- CAPOSA Plants are exporting the following plants: schefflera mini arboricola, polycias balfouriana, polycias parsley, cordyline cameroon, philodendrum monstera swiss cheese, croton petra (red), schefflera soleil. As well: polycias penokee, dracaena sanderiana golden, croton petra (yellow), croton batrick, croton golddust, croton puntactum



- Educational Pedagogical books. Colección Monte Sinaí



COLECCIÓN MONTE SINAI



Con esta línea de libros se pretende mediante la clarificación de dichos valores, desarrollar una sociedad basada en la urbanidad y el buen ejemplo, una ética encaminada a hacer el bien y en las buenas costumbres.

With this line of books, the aim is to clarify these values, to develop a society based on civility and good example, an ethic aimed at doing good and in good customs.

CÓMO CONTACTARNOS

Boulevard Constitución Pje. El Rosal No. 16
San Salvador, 500 mts. al Sur del Monumento a la Justicia.
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□ Offset printing & Flexography

Algiers Impresores manufactures many different products within offset printing, such as books, posters, labels, brochures, folding boxes etc. Within the flexographic area, Algiers Impresores manufactures bags with or without printing, packaging for chemical products, food packaging, bags with dispenser and many other products that meet the need of their customers, made to order.



□ Cotton mops

CTI is in the textiles industry since 1986. The main focus of CTI is on perfecting the global distribution of textile fibers and representing the most sophisticated and efficient machinery from the top brands in the industry. The company has 30 years of experience, improvement, research and evolution.

Cotton Waste



Gauze Yarn



HERMEL is a Salvadoran leading company that produces and provides services for the food industry established in 1987. The company has export experience since 1998. Product profile and beverages: condiments, preserves, seasonings and spreads: all. Food products and beverages: Coffee, Tea, Cocoa, Sugar: Cocoa: Other.



I would like to introduce TWO Coffee Salvadoran Companies COEX and BONKAFFEE for which I am looking for Dutch partners.

COEX



Coex was born in 1975 as a coffee miller and exporter in the western region of El Salvador, although de Belismelis family had been in the business as coffee growers for many decades before. Coex achieved an export almost 250.000 bags of 60 kg in a good crop. A large team of trained agronomists allows Coex to provide more than 2.000 growers with techniques to improve the quality of their beans. Coex exports 69kg bags and bulk, full containers and micro-lots, mainly to North America, Europe and Asia. Just tell where you want to import Coex coffee and they get it there. Currently they export through six different brands, all from Arabica varieties: Emperador, Quwta, Mecca, Santana, Pony and Jade. For more information please contact Mrs. Meijer or ask for a brochure.

BONKAFFEE



Bonkaffee coffee farm was established in 1992 and is a family owned farm dedicated to coffee nurseries, coffee farming, coffee processing and coffee sales. Our farm is located where altitude, climate and soils provide the perfect conditions for growing one of the best coffees of El Salvador. Our coffee is harvested by hand, one coffee cherry at a time. Generally, three or four passes (or "cuts") are made during the harvest season (which runs from November to March). In November, the slowly maturing green cherries begin to redden. Only a few of each plant's many cherries ripen at the same time, so it is necessary to pick selectively and return time and again to the same plant. This is a very labour-intensive process and one of the most important parts in producing a high-quality coffee. Our coffee quantity depends on the cyclic year and climate changes. We program to offer worldwide 2,500 Bags 69 kg. per year.



Your last opportunity to attend the famous and reputable International Fair in El Salvador. For more information, kindly contact Mrs. Meijer 0613798906.



14 TO 18 NOVEMBER 2018

Statistics of the International Fair El Salvador

More than 30.000 visitors, 200 national and international exhibitors, 32 countries present, 20.000 m2 of exhibitions, 400 appointments with national and international buyers, \$ 59.116.000.00 USD in business opportunities generated during FIES 2016.

Exhibitors profile of the International Fair

Textile distributors and clothing – food producers and distributors – automotive industry – agro industry, paper, plastic and board industries – construction industry, machinery and equipment – ad and marketing agencies – renewable energy – tourist offer and crafts – logistics and transportation companies – guild associations, government entities among others.

As a guest of our country your hotel, meals and transportation will be paid for. You kindly only have to pay your plane ticket Please contact the Chamber, arrangements have to be made a.s.a.p.! For further information contact Sonia Meijer 06-13798906 or fill in the attached form below with CC to the Chamber.

SALVADORAN ECONOMY

El Salvador is the 99th largest export economy in the world. In 2016, El Salvador exported 5,71 billion USD and imported 9.9 billion USD.

The top exports of El Salvador are knit t-shirts (783 million USD), electrical capacitors (365 million USD), knit sweaters (309 million USD), knit men's undergarments (226 million USD) and knit socks and hosiery (210 million USD). The top imports are refined petroleum (889 million USD), packaged medicaments (282 million USD), light rubberized knitted fabric (259 million USD), cars (190 million USD) and petroleum gas (180 million USD).

The top export destinations of El Salvador are the United States (2.6 billion USD), Guatemala (797 million USD), Honduras (736 million USD), Nicaragua (346 million USD) and Costa Rica (248 million USD). The top import destinations are the United States (3.56 billion USD), Guatemala (1.08 billion USD), China (863 million USD), Mexico (728 million USD) and Honduras (604 million USD).

COEXPORT

Coexport is a non-profit organization founded in 1985. Coexport offers support to all the enterprises in El Salvador. Enclose by are some of the other many products El Salvador can offer. For further information you can contact Coexport or the Chamber. We are at your service.



The next workplan for 2019 is to generate tourism in El Salvador. In our January newsletter more information will be given. Meetings will be arranged with Dutch travel agencies and others.



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**FORMULARIO DE INSCRIPCIÓN RUEDA DE NEGOCIOS
COMPRADOR INTERNACIONAL
REGISTRATION FORM BUSINESS ROUNDTABLE
INTERNATIONAL BUYER**

Nombre de la Empresa / Company Name::	
Dirección/Address:	
Ciudad/City:	Código Postal /Zip Code:
Estado / State:	País / Country:
Teléfono / Phone:	Fax:
E-mail de contacto / Email:	Sitio Web / Web Site:

Contacto / Contact 1:	Cargo / Title:
E-mail:	
Contacto / Contact 2:	Cargo / Title:
E-mail:	

PERFIL DE LA COMPAÑÍA / COMPANY PROFILE:

Idiomas / Language : <input type="checkbox"/> English <input type="checkbox"/> French <input type="checkbox"/> Español <input type="checkbox"/> Portuguesse <input type="checkbox"/> Otro(s) others _____	
Año de Fundación / Foundation Year:	Nº de Empleados / Number of employees:
Ventas (en dólares estadounidenses) / Annual Sales:	
Importaciones (en %) / Imports:	Países / Countries:

Actividad de la empresa, línea actual de negocios / Business Activity, current line of business



Qué producto busca. // What product you are looking for?

(favor detallar tanto como sea posible / Please provide details.)

Certificaciones Requeridas/ Certification Requirements?

(favor detallar tanto como sea posible / Please provide details.)

Volumen de compra requerido/ purchase volume required

(favor detallar tanto como sea posible / Please provide details.)

Al firmar este registro, me comprometo a cumplir la agenda de negocios establecida durante las Ruedas de Negocios. / By signing this registry, I agree to comply with the business meeting agenda established during the Business Meetings.

**Fecha / Nombre de la Persona Responsable / Cargo
Date / Name of the Person on Charge / Title**